

OffsiteDataSync

Partner Portal
Onboarding

OffsiteDataSync Partner Community

Available to all partners

The OffsiteDataSync Partner Community is specifically designed to help you leverage our solutions more effectively. It is required for Deal Registration and MDF Requests

 OffsiteDataSync Corporate



0 Opportunities won

\$0 Opportunity Amount

0 Approved deals


Hi, Sean!
Welcome to the OffsiteDataSync Partner Portal.

 Create


Leads (14) | Opportunities (13)

 Create Print Asset

 Manage Social

 Send Email Campaign

 Product Promotions ⁹

 MDF Funds

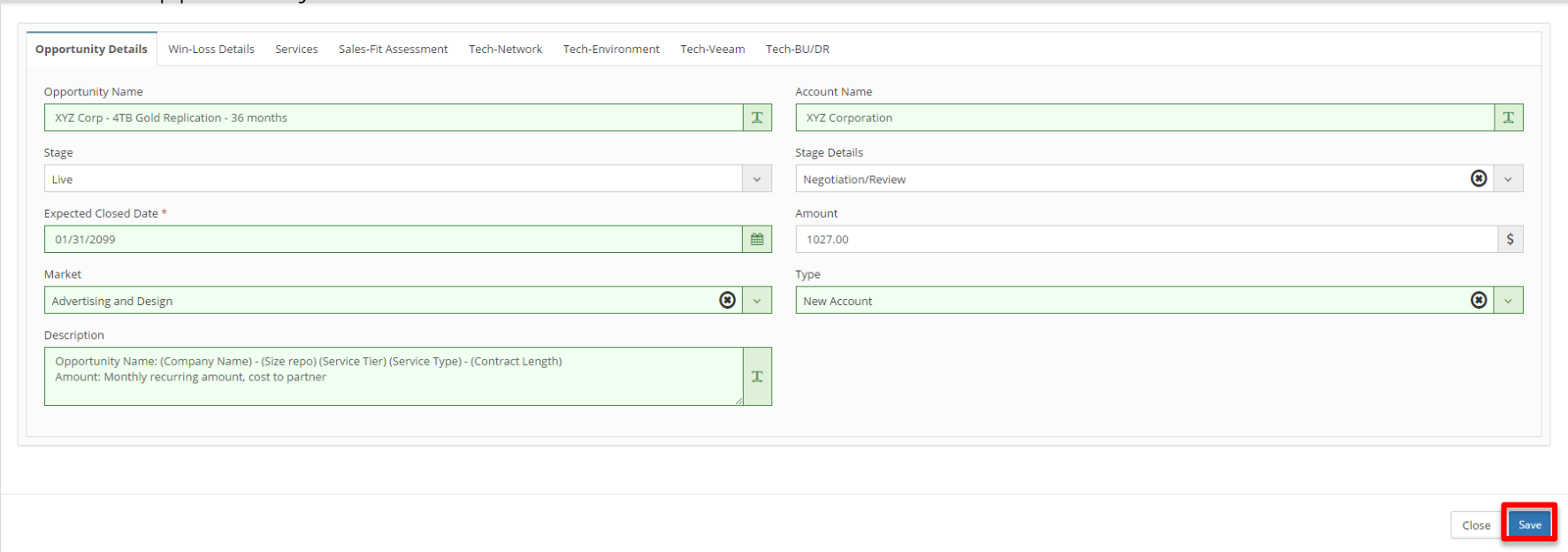
Assigned (USD 0) | Approved (USD 0)

Deal Registration

- From Dashboard, Create - Opportunities



- Fill in Opportunity Details and select Save



Opportunity Details | Win-Loss Details | Services | Sales-Fit Assessment | Tech-Network | Tech-Environment | Tech-Veeam | Tech-BU/DR

Opportunity Name: XYZ Corp - 4TB Gold Replication - 36 months

Account Name: XYZ Corporation

Stage: Live

Stage Details: Negotiation/Review

Expected Closed Date *: 01/31/2099

Amount: 1027.00

Market: Advertising and Design

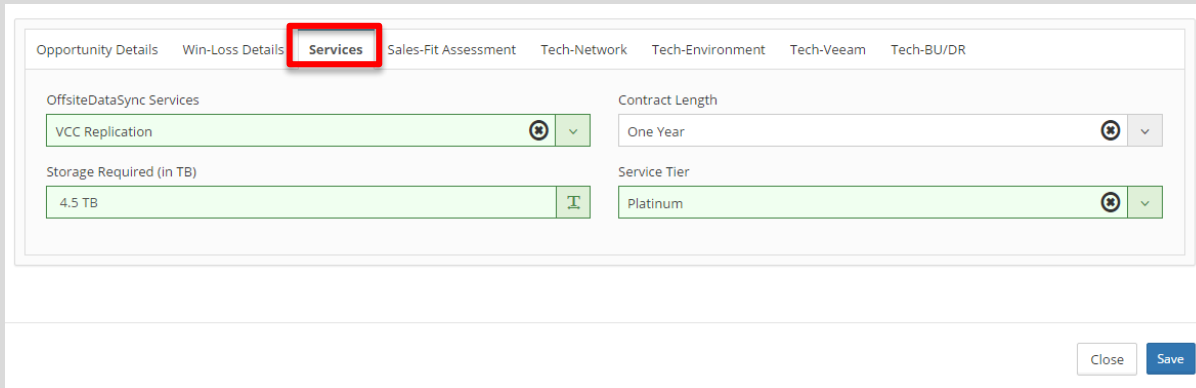
Type: New Account

Description: Opportunity Name: (Company Name) - (Size repo) (Service Tier) (Service Type) - (Contract Length)
Amount: Monthly recurring amount, cost to partner

Close Save

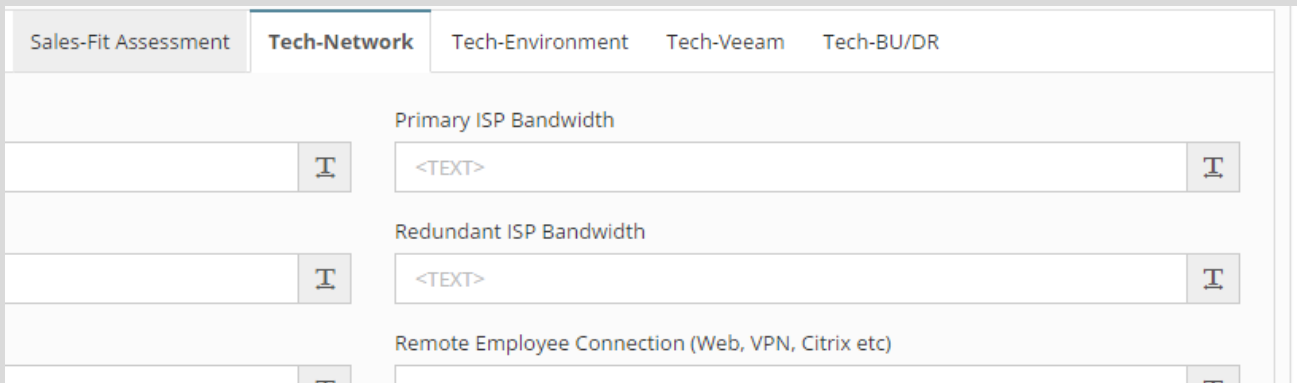
Deal Registration

- On Services tab, choose relevant service options



The screenshot shows the 'Services' tab selected in a navigation bar. Below the navigation bar, there are four input fields arranged in a 2x2 grid. The top-left field is labeled 'OffsiteDataSync Services' and contains 'VCC Replication'. The top-right field is labeled 'Contract Length' and contains 'One Year'. The bottom-left field is labeled 'Storage Required (in TB)' and contains '4.5 TB'. The bottom-right field is labeled 'Service Tier' and contains 'Platinum'. Each field has a small icon to its right. At the bottom right of the form, there are 'Close' and 'Save' buttons.

- Empower sales and tech teams to collect all relevant opportunity information with content in additional tabs



The screenshot shows the 'Tech-Network' tab selected in a navigation bar. Below the navigation bar, there are three input fields. The first field is labeled 'Primary ISP Bandwidth' and contains '<TEXT>'. The second field is labeled 'Redundant ISP Bandwidth' and contains '<TEXT>'. The third field is labeled 'Remote Employee Connection (Web, VPN, Citrix etc)' and contains '<TEXT>'. Each field has a small icon to its right.

Marketing

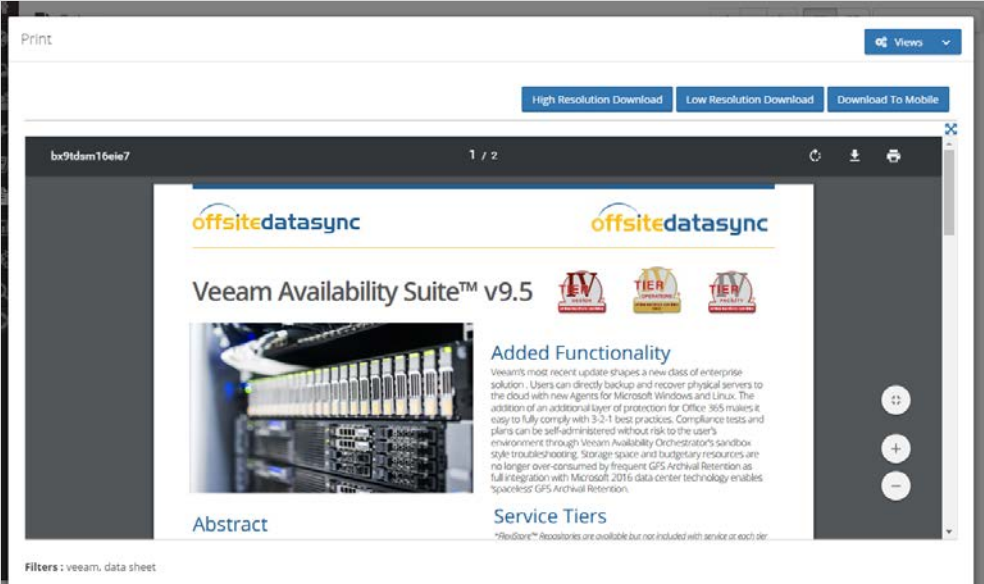
- One-click co-branding of digital assets
- Social promotion with syndicated content
- Lead generation with reverse-IP tracking
- Video library with informational and promotional content

The screenshot displays a 'New Assets' dashboard with six asset cards arranged in a 2x3 grid. Each card features a document icon, a thumbnail image of the asset, a title, and a set of action buttons.

Asset Title	Actions
Intro Trainin...	Send Download
Free Cloud Co...	Send Customize
Claim Your Cl...	Send Download
Partner Email...	Send Download
FAQ - Offsite...	Send Customize
Data Sheet - ...	Send Customize

Co-Branded Assets

- Co-brand and download



- Email – Hosted content enables sender to monitor engagement with content distribution



Co-Branded Assets

- Further customize with images, text and page insertion



Customize Print Media

1 Info 2 Print Editor




← Prev Finish

Manage Pages Settings Add Layers Preview

page2.pdf (1 of 2) Click to lock design Save



Veeam Availability Suite™ v9.5



Added Functionality

Veeam's most recent update shapes a new class of enterprise solution. Users can directly backup and recover physical servers to the cloud with new Agents for Microsoft, Windows and Linux. The addition of an additional layer of protection for Office 365 makes it easy to fully comply with 3-2-1 best practices. Compliance tests and plans can be self-administered without risk to the user's environment through Veeam Availability Orchestrator's sandbox style troubleshooting. Storage space and budgetary resources are no longer over-consumed by frequent GFS Archival Retention as full integration with Microsoft 2016 data center technology enables 'spaceless' GFS Archival Retention.

Service Tiers

**FlexStore™ Replicas are available but not included with service at each tier*

Silver
Single-Threaded Jobs
WAN Acceleration
Best Effort Cloud Restore Initiation

Abstract

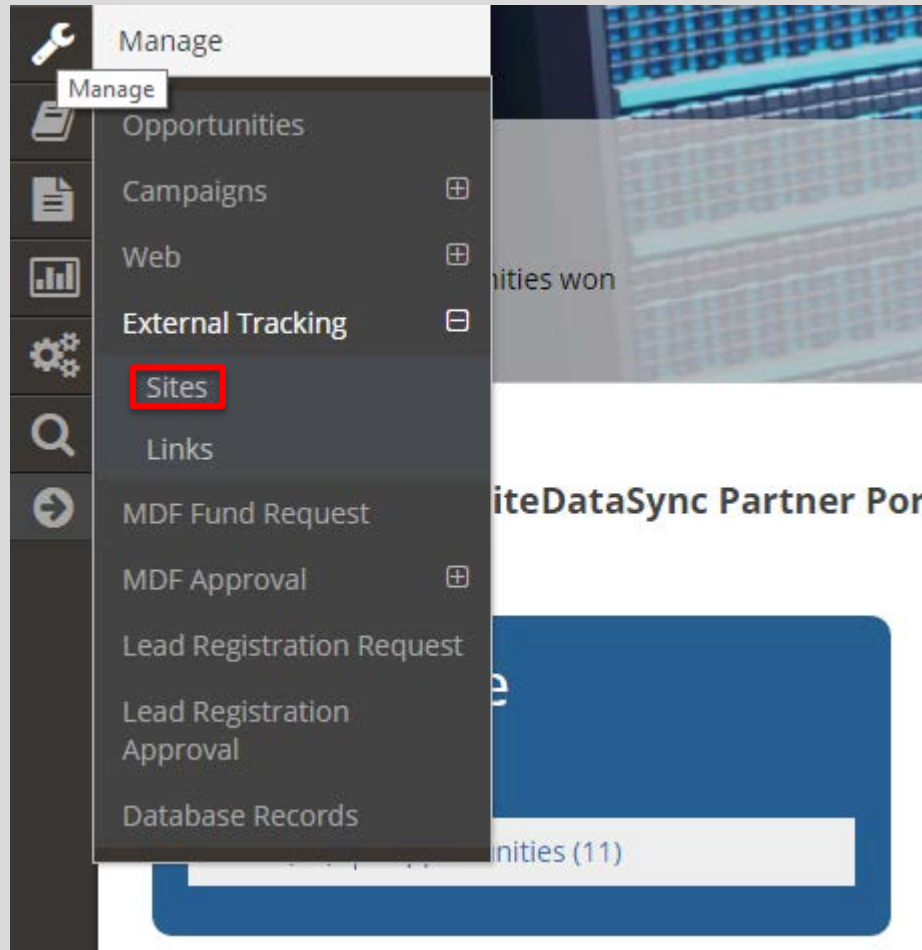
OffsiteDataSync offers Cloud Connect service for Veeam Availability Suite 9.5 designed for organizations that leverage backup and replication.

Veeam Backup & Replication v8 introduced Cloud Connect service enabling hosted backups through a network of service providers. Taking that utility a step further, v9 enabled service providers to

Cancel

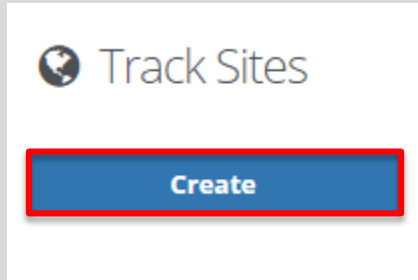
Lead Generation

- From Dashboard, hover over Manage, click External tracking, then Sites



Lead Generation

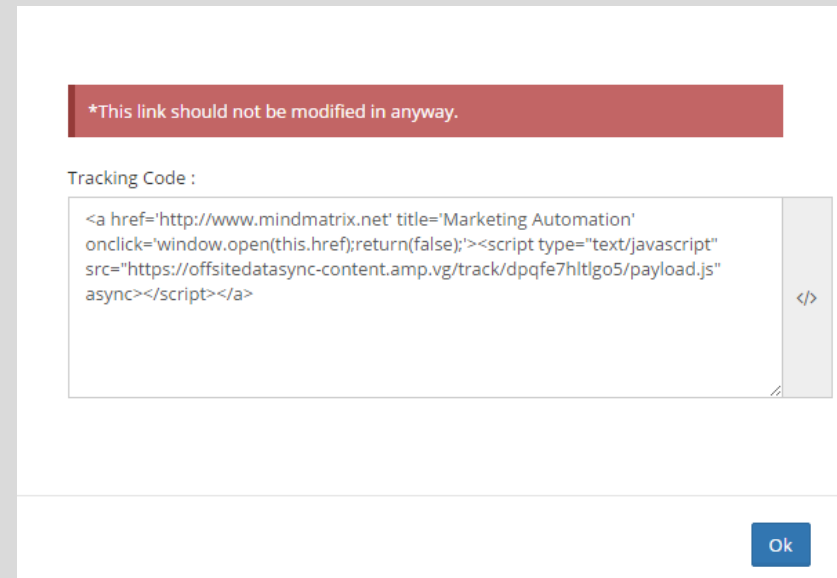
- Click Create



- Fill in URL to track

A screenshot of the 'Track Sites' form. The title 'Track Sites' is at the top. Below it is a blue instruction: 'Enter the URL of the site you would like to track.' There is a text input field labeled 'URL *' containing the text 'http://www.offsite datasync.com'. To the right of the input field is a small icon of two linked circles. Below the input field is a checkbox labeled 'Public Company Link?'. At the bottom right of the form are two buttons: 'Close' and 'Save'. The 'Save' button is highlighted with a red rectangular border. A blue arrow points from the 'Save' button towards the right side of the slide.

- Embed tracking code on website



Lead Generation

Tracking Site - <http://www.offsite datasync.com>

Views ▼

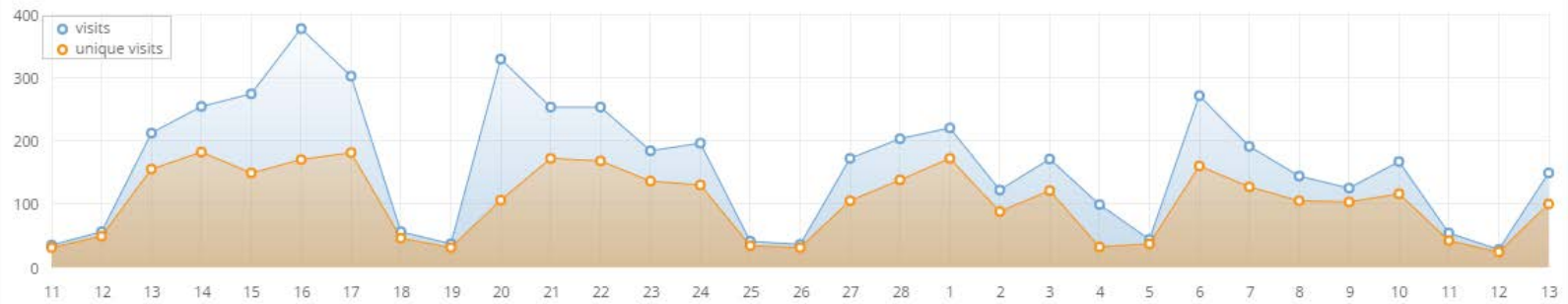
Stats and Activity

Activity

Contacts

Origins

Daily Stats



TOTAL VISITS

9169*

UNIQUE VISITS

6289*

PAGES VISITED

360*

Origin Breakup

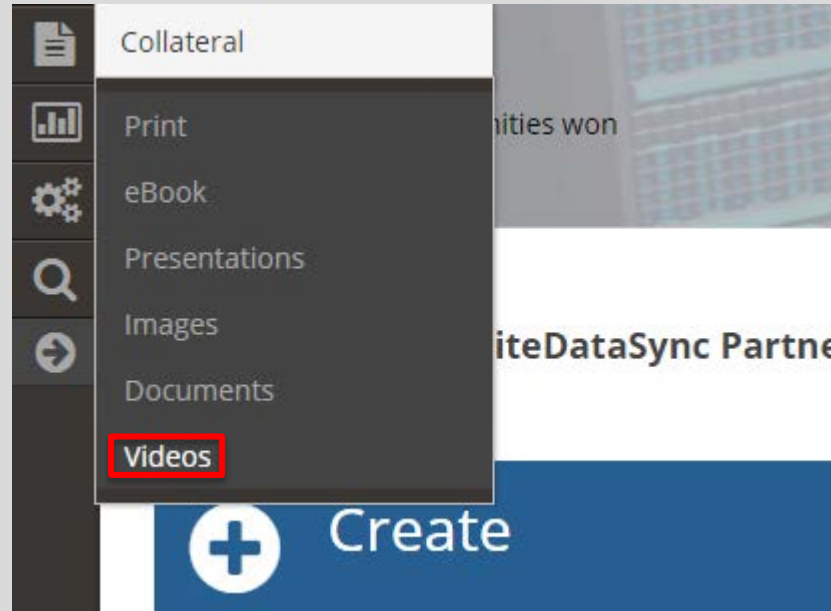


Birds Eye



Video Tutorial Library

- From Dashboard, hover over Collateral and click Videos



Video Tutorial Library

- Browse instructional and informational videos. Click to send directly to prospects or contacts in your organization

The screenshot displays a 'Video Gallery' interface. On the left, there is a sidebar with an 'Upload' button, a search bar for records, and a 'FOLDER' section containing 'All Videos (20)', 'My Videos', and 'Shared Videos'. Below this is a 'FILTERS' section with a search bar and a list of categories: agents, archiving, demo, exagrid, and fail over. The main area is a grid of 20 video thumbnails. Each thumbnail includes a video player preview, a title, a description, and 'Edit | Send' links. The videos cover various topics such as Spaceless GFS Archiving, Veeam Replication Fail Over, New Agents (Windows), Veeam - Restoring Files, HIGH AVAILABILITY FOR VEEAM, Veeam Success Story, Veeam v9 - Adding Local, Veeam - Adding a Server, Veeam - Creating a Backup, Veeam - WAN Acceleration, Veeam - Basic Troubleshooting, Veeam - Interpreting Logs, Veeam - Proxy Server, Veeam - Creating a Restore, Veeam - Adding VMs, Veeam - Creating a Backup, Veeam v9 Deleting Repl, Veeam v9 - Installation, and a [tech demo] Configuration of vCloud Director Edge Gateway Services.

Services

offsite datasync

Hello, odsdemo ▾

- Home
- Partner Program
- Support

0 Customers

0 Replication

0 Backup

0 Services Expired

NFR Backup Repository

Repository Name	Storage Usage	Storage Capacity	Datacenter	Action / Status
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My Customers

Create New Customer

Company Name	Email	First Name	Last Name	Backup	Replication	Created Date	Actions
No Customers Found							

Have a question?

Login from partner portal | allows repository tracking
Customer account creation | Customer billing monitoring

Contacting OffsiteDataSync

Partner inquiries via phone:

(NA) North America:

 +1 888 800 4380

(EMEA) Europe, Middle East & Africa:

 +44 20 3514 2054

(APAC) Asia Pacific:

 +65 31581406

Partner referrals via email: partners@offsitedatasync.com

FIND US

offsitedatasync.com/partners/

FOLLOW US





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